## FOR DIVISIONAL SECRETARIAT M.N. BATTICALOA





BY

MISS . SUBOTHINIE RAJAGOPAL.

A DISSERTATION IS SUBMITTED TO THE FACULTY OF COMMERCE AND MANAGEMENT EASTERN UNIVERSITY, SRI LANKA AS PARTIAL FULFILMENT OF THE REQUIREMENTS OF THE B.COM DEGREE.

EASTERN UNIVERSITY, SRI.LANKA 1994

## TABLE OF CONTENTS

		Page
Chapter I	-	Introduction 03-08
Chapter II	-	Literature Review 09-22
Chapter III		Review of Organization . 23-47
Chapter IV	-	The Internal Analysis . 48-59
Chapter V	were	The External Environmental Appraisal 60-64
Chapter VI		Clarification of Objectives65-71
Chapter VII	-	Strategy Evolution and Evaluation • • • 72-77
Chap <b>ter</b> VIII	Est	Recommended Strategies and Action Plan 78-81
	A	BBREVIATIONS
1) D/S MN or D/S	2014	Divisional Secretariat Manmunai North, Batticaloa
2) NEPC	***	North East Provincial Council
3) MIS		Management information system
4) ADS		Assistant Divisional Secretary
5) ADP	octili	Assistant Director Planning
6) AO	-	Administrative officer
7) DS		Divisional Secratary
8) W/R.D.S	45	Women's Rural Development Society
20010	_	Rural Development Society