134

A STUDY ON THE USAGE OF E-COMMERCE IN THE BATTICALOA DISTRICT

BY

DAYANA GANESHAN EU/IS/2007/COM/85 COM 845

A project submitted to the Faculty of Commerce and Management, Eastern University, Sri Lanka as a partial fulfillment of the requirement of Bachelor of Commerce (B.com) Degree.



DEPARTMENT OF COMMERCE,

FACULTY OF COMMERCE AND MANAGEMENT,

EASTERN UNIVERSITY, SRI LANKA.

2013

ABSTRACT

The research study has intended the title "Study on Usage of e-commerce in the Batticaloa District". This research carried to find out the usage level in e-commerce activities in Batticaloa District from users perspective.

Use of e-commerce has associated with improvement in country's economic growth. This study has done by using four established variables namely, E-banking, E-purchasing, E-payment and E-marketing. The main objective of this survey is found the usage level in the e-commerce activities.

This study based on the information collected from 200 samples in the Batticaloa District. The responses were obtained through interview, structured questionnaires. It was analyzed through SPSS.16.0 package. The results are illustrated by table. A five point scale was used to measure the variables and data analysis uses basically the univariate analysis. Univariate analysis consists of mean, standard deviation, and percentage.

According to the survey the findings indicates shows the Usage had moderate level in Batticaloa District. And also have given recommendation to increase the usage level of e-commerce. It will motivate the peoples to take fullest interest on using e-commerce.

TABLE OF CONTENTS

Acknowledgementi	
Abstractii	
Table of contentsiii	
List of Tablesv	
List of Figuresvii	
CHAPTER 01 - INTRODUCTION	
1.1 Background of the study	L
1.2 Problem statement	}
1.3 Research Questions	ļ
1.4 Objective of the study	ŀ
1.5 Significance of study	1
1.6 Scope of the-study	ļ
1.7 Limitation of the study	1
1.8 Summary	5
CHAPTER 02 - LITERATURE REVIEW	
2.1 Introduction	
2.2 Definitions of E-commerce	
2.3 Internet users in Sri Lanka	
2.4 E-commerce in Sri Lanka	
2.5 Summary	4
CHAPTER 03 - CONCEPTUALIZATION AN OPERATIONALIZATION	
3.1 Introduction	5
3.2 Conceptualization	5
3.3 Usage of e-commerce	6
3.4 E-banking	
3.5 E-purchasing	
3.6 E-marketing	
3.7 Operationalization	2

3.9 Summary	25
CHAPTER 04 - RESEARCH METHODOLOGY	
4.1 Introduction	26
4.2 Sample size and sampling method	26
4.3 Data Presentation and Data Analysis	28
4.4 Methods of data evaluation	29
4.5 Summary	30
CHAPTER 05 - DATA PRESENTATION AND DATA ANALYSIS	
5.1 Introduction	31
5.2 Personal Information	31
5.3 Research information	34
5.4 Overall analysis	43
5.5 Cross tab Analysis (Personal Information with Research Information	on)46
5.6 Summary	51
CHAPTER 06 - DISCUSSION	4
CHAITER 00 - DISCUSSION	
6.1 Introduction	52
6.2 Discussion on Personal Information	52
6.3 Discussion on Research Information	54
6.4 Summary	56
CHAPTER 07 - CONCLUSION AND RECOMMENDATION	
6.1 Introduction	57
6.2 Conclusions	57
6.3 Recommendation	58
6.4 Summary	60
Appendices	
Questionnaire	viii