A STUDY ON SELF-MOTIVATION AMONG THE FINAL YEAR UNDERGRADUATES OF EASTERN UNIVERSITY, SRI LANKA



THARANI THANGAVADIVEL



DEPARTMENT OF MANAGEMENT FACULTY OF COMMERCE & MANAGEMENT EASTERN UNIVERSITY, SRI LANKA

2010

TABLE OF CONTENTS

CONTENTS	PAGE NO
Acknowledgement	1
Abstract	П
Contents	IV
List of Tables	VIII
List of Figures	IX
List of Exhibit	IX
CHAPTER - 01 INTRODUCTION	01-05
1.1 Background of the Study	01
1.2 Problem Statement	02
1.3 The Research Questions	03
1.4 Research Objectives	04
1.5 Scope of the Study	04
1.6 Significance of the Study	04
1.7 The Organization of the Chapters	.05
1.8 Summary	05
CHAPTER	06-23
2.1 Introduction	06
2.2 Definitions: Self-motivation	06
2.3 The Power of Self-motivation	07
2.4 Intrinsic Motivation and the 16 basic Desires Theory	08
2.5 Importance of Self-motivation	09
2.6 When Is Self-motivation Important?	10
2.7 Reasons for the Lose of Self-motivation	11
2.8 How to Motivate Yourself?	11
2.9 Planning for self-motivation	14
2.10 Characteristics of a Self-motivated Person	15
2.11 The Victory Loop of Self-Motivation	15
2.12 Variables that Use to measure level of Self-motivation	17

2.12.1 Self-determination and goal setting	17
2.12.2 Self-confidence and self-efficacy	18
2.12.3 Positive thinking	19
2.12.4 Competitive Thinking	20
2.12.5 Activation	20
2.12.6 Constructively Responding to the Feedback	21
2.13 Past Research Related to Self-motivation	22
2.14 Derivation of Research Model	22
2.15 Summary	23
CHAPTER - 3 CONCEPTUALIZATION AND OPERATIONALIZATION	24-33
3.1 Introduction	24
3.2 Conceptual Framework	24
3.2.1 Self-determination and goal setting	25
3.2.2 Self-confidence and self-efficacy	26
3.2.3 Positive thinking	28
3.2.4 Competitive Thinking	29
3.2.5 Activation	30
3.2.6 Constructively responding to the feedback	31
3.3. Operationalization	32
3.4 Summary	33
CHAPTER - 4 RESEARCH METHODOLOGY	34-41
4.1 Introduction	34
4.2 Purpose of the Study	34
4.3 Types of Investigation	35
4.4 Extent of Researcher Interference with the Study	35
4.5 Study Setting	35
4.6 Unit of analysis	35
4.7 Time Horizon	35
4.8 Sample Size and Sampling Distribution and Sample Methods	35
4.9 Data Collection Methods	36

4.10 Meth	nods of Data Presentation and Analysis	38
4.11 Meth	nods of Data Evaluation	38
4.12 Sum	mary	41
CHAPTER	- 5 DATA PRESENTATION AND ANALYSIS	42-66
5.1 Introduc	tion	42
5.2 Results	and Findings: Objective One	42
5.3 Results	and Findings: Objective Two	51
5.4 Results	and Findings: Objective Three	59
5.5 Summar	y	66
CHAPTER	- 6 DISCUSSIONS	67-78
6.1 Introduc	tion	67
6.2 Discussi	on: Objective One	67
6.2.1	Self-determination and goal setting	67
6.2.2	2 Self-confidence and self-efficacy	69
6.2.3	Positive thinking	70
6.2.4	4 Competitive thinking	72
6.2.5	5 Activation	73
6.2.6	Responding constructively to the feedback	73
6.3 Discussi	ion: Objective Two	75
6.3.1	Faculty of arts and culture	75
6.3.2	2 Faculty of science	75
6.3.3	Faculty of agriculture	76
6.3.4	Faculty of commerce and management	76
6.4 Discuss	ion: Objective Three	76
6.5 Summa	y .	78
		7.4

79-90 7.1 Introduction 79 7.2 Conclusion and Recommendation on Overall Self-motivation 79 7.2.1 Conclusions on Overall Level of Self-motivation 79 7.2.2 Recommendations on Overall Level of Self-motivation 79 7.3 Conclusions and Recommendation on the Characteristics of Self-motivation 7.3 Conclusions and Recommendation on the Characteristics of Self-motivation 7.3.1.1 Conclusion on Self-determination and Goal setting 7.3.1.2 Recommendation on Self-determination and Goal setting 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 7.3.3.1 Conclusion on Positive Thinking 7.3.3.2 Recommendations on Positive Thinking 7.3.4.1 Conclusion on Competitive Thinking 7.3.4.2 Recommendation on Competitive Thinking 7.3.5.1 Conclusion on Activation 85 7.3.5.1 Conclusion on Activation 86
7.2 Conclusion and Recommendation on Overall Self-motivation 7.2.1 Conclusions on Overall Level of Self-motivation 7.2.2 Recommendations on Overall Level of Self-motivation 8.1 7.3 Conclusions and Recommendation on the Characteristics of Self-motivation 8.1 7.3.1.1 Conclusion on Self-determination and Goal setting 8.2 7.3.1.2 Recommendation on Self-determination and Goal setting 8.3 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 8.3 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 8.3 7.3.3.1 Conclusion on Positive Thinking 8.4 7.3.3.2 Recommendations on Positive Thinking 8.5 7.3.4.1 Conclusion on Competitive Thinking 8.5 7.3.5.1 Conclusion on Activation
7.2.1 Conclusions on Overall Level of Self-motivation 79 7.2.2 Recommendations on Overall Level of Self-motivation 81 7.3 Conclusions and Recommendation on the Characteristics of Self-motivation 81 7.3.1.1 Conclusion on Self-determination and Goal setting 82 7.3.1.2 Recommendation on Self-determination and Goal setting 83 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 83 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 83 7.3.3.1 Conclusion on Positive Thinking 84 7.3.3.2 Recommendations on Positive Thinking 85 7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation
7.2.2 Recommendations on Overall Level of Self-motivation 81 7.3 Conclusions and Recommendation on the Characteristics of Self-motivation 81 7.3.1.1 Conclusion on Self-determination and Goal setting 82 7.3.1.2 Recommendation on Self-determination and Goal setting 83 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 83 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 83 7.3.3.1 Conclusion on Positive Thinking 84 7.3.3.2 Recommendations on Positive Thinking 85 7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation
7.3 Conclusions and Recommendation on the Characteristics of Self-motivation 7.3.1.1 Conclusion on Self-determination and Goal setting 81 7.3.1.2 Recommendation on Self-determination and Goal setting 82 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 83 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 83 7.3.3.1 Conclusion on Positive Thinking 84 7.3.3.2 Recommendations on Positive Thinking 85 7.3.4.1 Conclusion on Competitive Thinking 85 7.3.5.1 Conclusion on Activation 85
7.3.1.1 Conclusion on Self-determination and Goal setting 7.3.1.2 Recommendation on Self-determination and Goal setting 82 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 83 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 83 7.3.3.1 Conclusion on Positive Thinking 84 7.3.3.2 Recommendations on Positive Thinking 85 7.3.4.1 Conclusion on Competitive Thinking 85 7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation
7.3.1.2 Recommendation on Self-determination and Goal setting 7.3.2.1 Conclusion on Self-confidence and Self-efficacy 83 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 83 7.3.3.1 Conclusion on Positive Thinking 84 7.3.3.2 Recommendations on Positive Thinking 85 7.3.4.1 Conclusion on Competitive Thinking 85 7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation
7.3.2.1 Conclusion on Self-confidence and Self-efficacy 7.3.2.2 Recommendation on Self-confidence and Self-efficacy 7.3.3.1 Conclusion on Positive Thinking 84 7.3.3.2 Recommendations on Positive Thinking 85 7.3.4.1 Conclusion on Competitive Thinking 85 7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation
7.3.2.2 Recommendation on Sensetimetric and Sens
7.3.3.1 Conclusion on Positive Thinking 7.3.4.1 Conclusion on Competitive Thinking 85 7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation
7.3.3.2 Recommendations on Positive Thinking 7.3.4.1 Conclusion on Competitive Thinking 7.3.4.2 Recommendation on Competitive Thinking 7.3.5.1 Conclusion on Activation
7.3.4.1 Conclusion on Competitive Thinking 7.3.4.2 Recommendation on Competitive Thinking 7.3.5.1 Conclusion on Activation 85
7.3.4.2 Recommendation on Competitive Thinking 85 7.3.5.1 Conclusion on Activation 85
7.3.5.1 Conclusion on Activation 85
7.3.5.2 Recommendation on Activation 86
7.3.6.1 Conclusion on Responding Constructively to the Feedback 86
7.3.6.2 Recommendation on Responding Constructively to the Feedback * 86
7.4 Limitations of the Study 87
7.5. Implications 87
7.6 Summary 88
REFERENCES . 89
Appendix -1: Questionnaire -English 92-9
Appendix -2: Questionnaire-Tamil

ABSTRACT

In this competitive world, organizations expect many requirements from a prospective candidate for a job for the purpose of fulfilling particular job requirements at a bottom level. Self motivation is one of the key requirements come under the personal quality of a candidate. This study has explored about the self-motivation in the perspective of final year undergraduate students of four facilities (Arts and Culture, Agriculture, Science and Commerce and Management) of EUSL.

The objectives of this study were to find out the level of self-motivation among the final year undergraduate students of EUSL; to compare the level of self-motivation among the final year undergraduate students of the four faculties of EUSL and to find out differences in self-motivation of final year undergraduate students of EUSL in terms of type of study, gender, civil status, religion, ethnicity, district and living area.

The research framework of study consists of six variables which are used to measure the level of self-motivation of respondents. They are self-determination and goal setting, self-confidence and self-efficacy, positive thinking, competitive thinking, activation, and responding constructively to the feedback. The study was conducted among the 266 final year undergraduate students of EUSL. Purpose of the study, type of investigation, extent of researcher interference with the study, study setting, unit of analysis and time horizon were descriptive, non-causal, minimal, non-contrived, individual and cross-sectional respectively. The structured questionnaire was administered to collect the data from the respondents. The collected data were analyzed by using univariate analysis (descriptive measures such as mean and standard deviation) and bivariate analysis (only cross-tabulation).

The results of the study showed that there is a higher level of self-motivation (mean value: 4.03) among the final year undergraduate students of EUSL. The mean value for the faculty of Arts and Culture, Commerce and Management, Agriculture, and Science were 4.12, 4.02, 3.97 and 3.89 respectively. In cross-tabulating the level of self-motivation with the type of study, gender, civil status, religion, ethnicity, district and living area, there were some slight differences were observed. When comparing the special degree students with general degree students, general degree students have slightly higher level of self-

motivation. When comparing male and female student, male students have somewhat higher level of self-motivation. Considering single vs. married students, single (unmarried) students have relatively higher level of self-motivation. Comparing three religious groups, Christian students group has slightly higher level of self-motivation than other groups. In comparing ethnicity, students who are belonged to the Tamil ethnic group have higher level of self-motivation. Based on district of the students also, there are slight differences can be observed among the 11 districts. Finally comparing living areas of students (urban vs. rural), both have same level of self-motivation among themselves. Finding of the study will be important on exploring empirical knowledge regarding the concept of self-motivation.

Keywords: Motivation, Self-motivation, and Final year undergraduate