

EASTERN UNIVERSITY, SRI LANKA

FACULTY OF SCIENCE

3RD YEAR 2ND SEMESTER EXAMINATION IN BACHELOR OF SCIENCE -

2003/2004 (JUNE 2005)

(PROPER AND REPEAT)

OC-303 INTRODUCTION TO MANAGEMENT

Answer all Questions

Time: 01 hour

1. What do you mean by the term "Management". Explain.
(05 Marks)
2. Briefly explain the management process.
(08 Marks)
3. List out the fundamental managerial skills.
(07 Marks)
4. What is the impact of the internal environment to an organization?
(06 Marks)
5. Specify the factors to be considered for task environment.
(05 Marks)
6. Explain the planning process by using a diagram.
(10 Marks)
7. "Goals are critical to organizational effectiveness". Indicate the purposes of goal.
(08 Marks)

8. Define three kinds of plans.

(06 Marks)

9. List out the purpose of control.

(05 Marks)

10. Explain the steps in the control process by using diagram.

(10 Marks)

11. What are the individual differences influencing in motivating employees.

(05 Marks)

12. What do you mean by "Motivation"?

(05 Marks)

13. Briefly explain the "Maslow's Hierarchy of needs theory".

(10 Marks)

14. Define the term "Leadership".

(05 Marks)

15. What types of powers are influencing in leadership?. Explain.

(05 Marks)